



# Almond Industry Position Report

March 2004

## 2003-2004 Crop Year

Salable	Forecast Million Lbs.	2003-2004	2002-2003	% Change
		8/1 - 3/31 Kernel Wt.	8/1 - 3/31 Kernel Wt.	
1. Carryin August 1, 2003	162.0	162,044,967 *	80,922,480	100.25%
2. Crop Receipts to Date	1,000.0	1,030,889,793	1,079,015,750	-4.46%
3. [4% Loss Exempt]	40.0	( 41,235,592 )	( 43,160,630 )	
4. New Crop Marketable (2-3)	960.0	989,654,201	1,035,855,120	-4.46%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	1,122.0	1,151,699,168	1,116,777,600	3.13%

### Shipments by Handlers

7. Domestic	285.0	207,604,112	201,868,964	2.84%
8. Export	665.0	527,902,043	505,662,088	4.40%
9. Total Shipments	950.0	735,506,155	707,531,052	3.95%
10. Forecasted Carryout	172.0			
11. Computed Inventory (6-9)		416,193,013	409,246,548	1.70%

### Commitments (sold, not delivered)\*\*

12. Domestic		89,385,815	68,665,345	30.18%
13. Export		113,695,253	79,245,216	43.47%
14. Total Committed Shipments		203,081,068	147,910,561	
15. Uncommitted Inventory (11-14)		213,111,945	261,335,987	-18.45%

\* Subject to verification through handler audits

\*\*71% of handlers reported commitments, representing 89% of 02/03 Crop

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		2003-2004 Crop Year		2002-2003 Crop Year			
		3/1 - 3/31	8/1 - 3/31	3/1 - 3/31	8/1 - 3/31		
<b>DOMESTIC</b>	Shelled	26,417,043	170,101,765	28,312,057	183,664,730		
	Manufactured	11,375,354	78,363,935	6,506,793	55,435,991		
	Products	275,320	2,005,888	150,507	1,652,190		
	Inshell	41,439	3,315,054	80,901	4,069,773		
	(Interhandler Transfers)	( 7,330,078 )	( 25,999,301 )	( 8,969,295 )	( 22,713,921 )		
	(Industry Purchases)	( 3,270,666 )	( 20,183,229 )	( 2,565,208 )	( 20,239,799 )		
	TOTAL:	27,508,412	207,604,112	28%	23,515,755	201,868,964	29%
<b>EXPORT</b>	Shelled	42,769,441	399,134,385	30,735,878	375,829,980		
	Manufactured	7,858,425	73,980,288	7,710,541	66,933,380		
	Inshell	3,851,673	54,787,370	2,586,248	62,898,728		
	TOTAL:	54,479,539	527,902,043	72%	41,032,667	505,662,088	71%
<b>NET SHIPMENTS</b>		81,987,951	735,506,155	100%	64,548,422	707,531,052	100%
<b>EXEMPT/INEDIBLE SHIPMENTS</b>		1,082,261	5,316,490		729,399	5,049,219	

**EXPORT DELIVERIES BY DESTINATION**

(Kernel Weight)

		Crop Year 2003-2004 08/01/03 through 03/31/04				Crop Year 2002-2003 08/01/02 through 03/31/03				
	Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
North America 5.04%	Canada	19,485,849	501,718	3.79%	Canada	19,031,492	258,082	3.81%		
	Mexico	6,612,475	0	1.25%	Mexico	6,571,744	0	1.30%		
	<b>Total</b>	<b>26,098,324</b>	<b>501,718</b>		<b>Total</b>	<b>25,603,236</b>	<b>258,082</b>			
Central America 0.2%	Costa Rica	39,525	0	0.01%	Costa Rica	81,664	0	0.02%		
	Guatemala	6,400	2,915	0.00%	Guatemala	***	***	0.00%		
	Others	56,035	0	0.01%	Others	57,905	420	0.01%		
	<b>Total</b>	<b>101,960</b>	<b>2,915</b>		<b>Total</b>	<b>139,569</b>	<b>420</b>			
Caribbean 0.00%	Others	***	0	0.00%	Others	34,092	10,150	0.01%		
	<b>Total</b>	<b>0</b>	<b>0</b>		<b>Total</b>	<b>34,092</b>	<b>10,150</b>			
South America 0.37%	Argentina	***	***	0.00%	Argentina	84,928	15,400	0.02%		
	Brazil	195,200	72,669	0.05%	Brazil	320,875	50,726	0.07%		
	Chile	710,250	59,666	0.15%	Chile	703,470	0	0.14%		
	Venezuela	654,375	0	0.12%	Venezuela	492,490	0	0.10%		
	Others	181,867	54,775	0.04%	Others	196,948	0	0.04%		
	<b>Total</b>	<b>1,741,692</b>	<b>187,110</b>		<b>Total</b>	<b>1,798,711</b>	<b>66,126</b>			
Western Europe 57.32%	Austria	***	0	0.00%	Austria	531,410	0	0.11%		
	Belgium	16,417,459	0	3.11%	Belgium	18,016,830	0	3.56%		
	Denmark	6,602,409	0	1.25%	Denmark	5,497,537	0	1.09%		
	Finland	807,909	0	0.15%	Finland	971,600	0	0.19%		
	France	31,755,807	62,563	6.03%	France	24,907,019	40,691	4.93%		
	Germany	63,505,289	67,575	12.04%	Germany	66,862,949	58,700	13.23%		
	Greece	14,344,832	464,154	2.81%	Greece	9,636,722	196,820	1.94%		
	Italy	31,680,039	1,450,743	6.28%	Italy	22,521,767	1,143,467	4.68%		
	Luxemburg	344,000	0	0.07%	Luxemburg	0	0	0.00%		
	Malta & Gozo	46,869	0	0.01%	Malta & Gozo	48,619	0	0.01%		
	Netherlands	18,840,762	14,432	3.57%	Netherlands	24,256,864	144	4.80%		
	Norway	3,515,042	0	0.67%	Norway	3,132,189	0	0.62%		
	Portugal	986,000	0	0.19%	Portugal	683,000	0	0.14%		
	Spain	88,437,005	15,750	16.76%	Spain	73,275,506	108,876	14.51%		
	Sweden	3,569,727	0	0.68%	Sweden	3,617,129	0	0.72%		
	Switzerland	3,283,248	0	0.62%	Switzerland	2,388,890	0	0.47%		
	United Kingdom	16,278,232	31,581	3.09%	United Kingdom	14,652,878	32,022	2.90%		
	Others	68,400	0	0.01%	Others	0	0	0.00%		
	<b>Total</b>	<b>300,483,029</b>	<b>2,106,798</b>		<b>Total</b>	<b>271,000,909</b>	<b>1,580,720</b>			
	Eastern Europe 4.18%	Bulgaria	816,000	0	0.15%	Bulgaria	951,350	187	0.19%	
Czech Republic		4,059,057	0	0.77%	Czech Republic	3,729,425	0	0.74%		
Hungary		652,901	0	0.00%	Hungary	88,014	0	0.02%		
Latvia		2,176,650	0	0.41%	Latvia	2,057,000	0	0.41%		
Lithuania		620,000	0	0.12%	Lithuania	1,155,850	0	0.23%		
Poland		1,498,903	0	0.28%	Poland	904,543	0	0.18%		
Russia		11,635,071	21,938	2.21%	Russia	6,899,550	39,884	1.37%		
Others		572,333	0	0.11%	Others	391,000	0	0.08%		
<b>Total</b>		<b>22,030,915</b>	<b>21,938</b>		<b>Total</b>	<b>16,176,732</b>	<b>40,071</b>			
Middle East 7.69%	Cyprus	245,000	6,601	0.05%	Cyprus	434,044	17,633	0.09%		
	Israel	5,161,675	836,347	1.14%	Israel	4,538,815	673,999	1.03%		
	Jordan	1,704,000	227,127	0.37%	Jordan	1,583,900	412,421	0.39%		
	Kuwait	1,255,923	8,572	0.24%	Kuwait	890,869	44,209	0.18%		
	Lebanon	3,209,050	28,923	0.61%	Lebanon	1,675,875	35,733	0.34%		
	Saudi Arabia	5,316,500	255,926	1.06%	Saudi Arabia	5,293,600	298,549	1.11%		
	Turkey	1,782,370	1,635,840	0.65%	Turkey	987,050	662,129	0.33%		
	United Arab Emirates	17,639,475	1,048,491	3.54%	United Arab Emirates	21,754,400	2,442,147	4.79%		
	Others	250,020	2,847	0.05%	Others	296,525	50,234	0.07%		
	<b>Total</b>	<b>36,564,013</b>	<b>4,050,674</b>		<b>Total</b>	<b>37,455,078</b>	<b>4,637,054</b>			
Asia 23.63%	China	12,856,945	7,168,981	3.79%	China	13,650,713	12,674,722	5.21%		
	India	932,434	40,276,427	7.81%	India	1,546,595	43,160,063	8.84%		
	Indonesia	265,125	0	0.05%	Indonesia	360,025	0	0.07%		
	Japan	45,419,724	64,906	8.62%	Japan	46,793,451	61,510	9.27%		
	Malaysia	1,444,800	0	0.27%	Malaysia	2,074,450	0	0.41%		
	Pakistan	438,500	0	0.08%	Pakistan	0	***	0.00%		
	Philippines	166,000	0	0.03%	Philippines	30,600	0	0.01%		
	Singapore	1,265,475	0	0.24%	Singapore	1,557,575	0	0.31%		
	South Korea	8,920,250	0	1.69%	South Korea	8,944,379	0	1.77%		
	Taiwan	3,851,661	271,960	0.78%	Taiwan	3,634,562	241,796	0.77%		
	Thailand	1,244,325	68	0.24%	Thailand	793,325	0	0.16%		
	Others	164,000	0	0.03%	Others	139,992	40,868	0.04%		
	<b>Total</b>	<b>76,969,239</b>	<b>47,782,342</b>		<b>Total</b>	<b>79,525,667</b>	<b>56,178,959</b>			
New Zealand 0.22%	New Zealand	Total	1,186,726	0	0.22%	New Zealand	Total	1,289,325	0	0.25%
	<b>Total</b>	<b>3,655,800</b>	<b>7,875</b>	0.69%	<b>Total</b>	<b>4,896,281</b>	<b>1,540</b>	0.97%		
Africa 0.82%	Algeria	1,820,700	0	0.34%	Algeria	860,200	0	0.17%		
	Canary Islands	115,750	0	0.02%	Canary Islands	204,000	0	0.04%		
	Egypt	679,550	126,000	0.15%	Egypt	2,095,250	125,256	0.41%		
	South Africa	1,237,911	0	0.23%	South Africa	1,407,810	350	0.30%		
	Tunisia	301,000	0	0.06%	Tunisia	203,000	0	0.04%		
	Others	37,586	0	0.01%	Others	73,500	0	0.01%		
<b>Total</b>	<b>4,192,497</b>	<b>126,000</b>		<b>Total</b>	<b>4,843,760</b>	<b>125,606</b>				
Others 0.02%	Others	Total	90,478	0	0.02%	Others	Total	0	0.00%	
<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>473,114,673</b>	<b>54,787,370</b>	<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>442,763,360</b>	<b>62,898,728</b>	<b>100.00%</b>		

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

**Almond Board of California**  
**Quality Control Report**  
**Industry Summary**  
**August 1, 2003 - March 31, 2004**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	12,559,929				
Avalon	479,647				
Butte	141,087,934				
Butte/Padre	40,290,662				
Carmel	164,486,954				
Carrion	725,201				
Fritz	39,918,340				
Harvey	602,026				
Hashem	711,401				
Le Grand	284,126				
Livingston	4,924,400				
Marchini	103,264				
Merced	544,794				
Mission	29,846,680				
Mixed	22,452,266				
Mono	1,670,575				
Monterey	67,173,086				
Morley	654,377				
N43	139,836				
Neplus	5,650,628				
Nonpareil	366,693,336				
Norman	163,110				
Padre	46,620,664				
Peerless	10,589,068				
Price	30,421,869				
Ruby	6,496,307				
Sauret	515,780				
Savana	611,164				
Sonora	20,138,588				
Thompson	1,712,031				
Tokyo	524,022				
Wood Colony	11,678,480				
Major Varieties Sub Ttl:	1,030,470,545				
Minor Varieties:	419,248				
<b>Grand Ttl. All Varieties</b>	<b>1,030,889,793</b>				

During the reconciliation process between handlers' Form 1's and USDA certificates, it was noted that several significant variances existed.

Almond Board staff will be working with handlers and USDA to reconcile these differences.

As soon as these corrections are made, the Board will be publishing the complete Industry Q.C. report as well as the By-County reports.

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.