

Almond Industry Position Report

JULY 2017

2016-2017 Crop Year

<u>Salable</u>	<u>Forecast</u> Million Lbs.	<u>2016-2017</u>	<u>2015-2016</u>	<u>% Change</u>
		<u>08/01 - 07/31</u> Kernel Wt.	<u>08/01 - 07/31</u> Kernel Wt.	
1. Carryin August 1, 2016	412.0	412,001,125	376,614,224	9.40%
2. Crop Receipts to Date	2,050.0	2,135,730,461	1,894,393,765	12.74%
3. [2% Loss and Exempt]	(41.0)	(42,714,609)	(37,887,875)	
4. New Crop Marketable (2-3)	2,009.0	2,093,015,852	1,856,505,890	12.74%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,421.0</u>	<u>2,505,016,977</u>	<u>2,233,120,114</u>	12.18%
Shipments by Handlers				
7. Domestic	660.0	675,960,974	593,190,150	13.95%
8. Export	<u>1,340.0</u>	<u>1,424,828,044</u>	<u>1,218,046,237</u>	16.98%
9. Total Shipments	2,000.0	<u>2,100,789,018</u>	<u>1,811,236,387</u>	15.99%
10. Forecasted Carryout	<u>421.0</u>			
11. Computed Inventory (6-9)		<u>404,227,959</u>	<u>421,883,727</u>	-4.19%
Commitments (sold, not delivered)**				
		2017-2018 Sold to Date		
12. Domestic	162,981,988	98,443,497	117,364,712	-16.12%
13. Export	<u>242,180,592</u>	<u>103,223,324</u>	<u>106,826,851</u>	-3.37%
14. Total Committed Shipments	<u>405,162,580</u>	<u>201,666,821</u>	<u>224,191,563</u>	-10.05%
15. Uncommitted Inventory (11-14)		<u>202,561,138</u>	<u>197,692,164</u>	2.46%

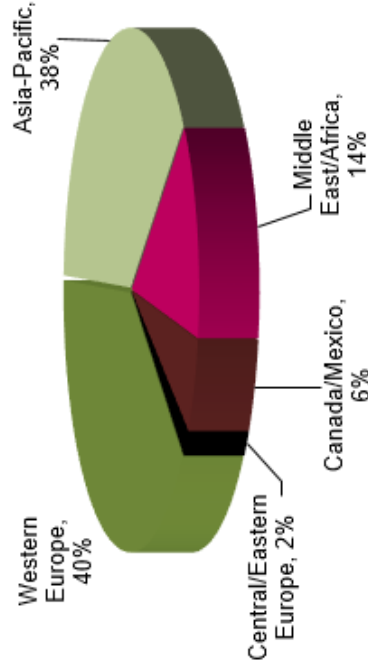
Handlers reporting commitments represent 87% of the 2015/2016 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2016-2017 Crop Year		2015-2016 Crop Year	
		07/01 - 07/31	08/01 - 07/31	07/01 - 07/31	08/01 - 07/31
DOMESTIC	Shelled	39,131,022	455,294,327	38,668,406	403,671,453
	Manufactured	23,353,730	270,691,691	20,629,562	240,696,669
	Products	797,543	4,754,456	338,416	4,297,246
	Inshell	(589,613)	4,285,295	(396,112)	5,514,915
	(Interhandler Transfers)	(1,902,060)	(23,384,137)	(3,346,197)	(34,113,440)
	(Industry Purchases)	<u>(3,316,631)</u>	<u>(35,680,658)</u>	<u>(4,868,476)</u>	<u>(26,876,693)</u>
	Total:	<u>57,473,991</u>	<u>675,960,974</u>	<u>51,025,599</u>	<u>593,190,150</u>
			32%		33%
EXPORT	Shelled	72,825,789	987,870,004	68,234,099	859,789,514
	Manufactured	13,937,126	137,119,802	9,553,323	118,840,926
	Products	45,078	373,408	44,783	417,943
	Inshell	<u>9,684,990</u>	<u>299,464,830</u>	<u>9,720,226</u>	<u>238,997,854</u>
	Total:	<u>96,492,983</u>	<u>1,424,828,044</u>	<u>87,552,431</u>	<u>1,218,046,237</u>
			68%		67%
NET SHIPMENTS		<u>153,966,974</u>	<u>2,100,789,018</u>	<u>138,578,030</u>	<u>1,811,236,387</u>
			100%		100%
EXEMPT/INEDIBLE SHIPMENTS		<u>339,550</u>	<u>6,654,637</u>	<u>1,079,991</u>	<u>11,277,791</u>

Global Percent Total Shipments	2016/17 vs. 2015/16 YTD +/-	World Region Destination	2016 - 2017 - Current				2016 - 2017 - YTD				2015 - 2016 - Current				2015 - 2016 - YTD			
			Current Month - July, 2017		August 1 through July 31, 2017		Current Month - July, 2016		August 1 through July 31, 2016		Current Month - July, 2016		August 1 through July 31, 2016		Current Month - July, 2016		August 1 through July 31, 2016	
			SHELLED 90%	NKW INSHELL 10%	Month TOTAL 100%	SHELLED 79%	NKW INSHELL 21%	Month TOTAL 100%	SHELLED 89%	NKW INSHELL 11%	Month TOTAL 100%	SHELLED 80%	NKW INSHELL 20%	Month TOTAL 100%	SHELLED 80%	NKW INSHELL 20%	Month TOTAL 100%	
	24%	NORTH AMERICA	4,936,165	0	4,936,165	55,461,269	44,470	55,505,739	4,326,186	0	4,326,186	44,598,762	54,732	44,653,494				
	6%	Mexico	1,271,717	0	1,271,717	18,469,885	700	18,470,585	1,578,236	0	1,578,236	17,421,798	1,800	17,423,598				
	19%	IL NORTH AMERICA	<u>6,207,882</u>	<u>0</u>	<u>6,207,882</u>	<u>73,950,594</u>	<u>45,170</u>	<u>73,995,764</u>	<u>5,904,422</u>	<u>0</u>	<u>5,904,422</u>	<u>62,068,449</u>	<u>56,532</u>	<u>62,124,981</u>				
	224%	LATIN AMERICA CARIBBEAN	237,950	8,573	246,523	1,613,247	25,455	1,638,702	37,000	0	37,000	472,000	34,119	506,119				
	115%	Argentina	365,200	0	365,200	2,663,001	8,201	2,671,202	381,875	0	381,875	1,240,107	0	1,240,107				
	85%	Brazil	762,000	0	762,000	7,269,246	0	7,269,246	609,000	0	609,000	3,894,550	31,810	3,926,360				
	28%	Chile	150,000	0	150,000	2,248,355	0	2,248,355	146,200	0	146,200	1,753,275	0	1,753,275				
	-5%	Colombia	37,000	0	37,000	659,725	0	659,725	20,000	0	20,000	693,225	0	693,225				
	87%	Costa Rica	232,000	0	232,000	1,813,500	0	1,813,500	37,000	0	37,000	968,130	0	968,130				
	-31%	Peru	15,750	0	15,750	382,750	0	382,750	36,000	0	36,000	557,068	0	557,068				
	67%	Trinidad	<u>1,920,883</u>	<u>8,573</u>	<u>1,929,456</u>	<u>17,277,457</u>	<u>67,910</u>	<u>17,345,367</u>	<u>1,306,992</u>	<u>0</u>	<u>1,306,992</u>	<u>10,192,262</u>	<u>167,452</u>	<u>10,359,714</u>				
4%	26%	IL LATIN AMERICA CARIBB	8,128,765	8,573	8,137,338	91,228,051	113,080	91,341,131	7,211,414	0	7,211,414	72,260,711	223,684	72,484,395				
		Total AMERICAS																
	6%	NORTHEAST ASIA	5,855,085	1,450,093	7,305,178	89,818,820	60,955,453	150,774,273	3,781,617	1,526,958	5,308,575	70,861,460	70,798,186	141,659,646				
	16%	China/Hongkong	6,159,218	0	6,159,218	70,950,428	203,420	71,153,848	3,151,412	0	3,151,412	60,938,752	375,493	61,314,245				
	18%	Japan	3,054,035	0	3,054,035	54,452,487	0	54,452,487	4,818,630	0	4,818,630	46,228,524	0	46,228,524				
	23%	South Korea	121,522	0	121,522	11,160,828	297,622	11,458,450	471,842	0	471,842	9,115,704	209,384	9,325,088				
	11%	Taiwan	<u>15,277,860</u>	<u>1,450,093</u>	<u>16,727,953</u>	<u>226,474,163</u>	<u>61,456,495</u>	<u>287,930,658</u>	<u>12,223,501</u>	<u>1,526,958</u>	<u>13,750,459</u>	<u>187,144,440</u>	<u>71,383,063</u>	<u>258,527,503</u>				
		IL NORTHEAST ASIA																
	-6%	SOUTHEAST ASIA	261,000	0	261,000	2,634,477	0	2,634,477	116,050	0	116,050	2,810,854	2,000	2,812,854				
	-12%	Indonesia	251,550	0	251,550	5,620,583	0	5,620,583	224,425	0	224,425	6,372,137	0	6,372,137				
	65%	Malaysia	150,250	0	150,250	724,384	0	724,384	36,000	0	36,000	439,681	0	439,681				
	7%	Philippines	210,900	0	210,900	3,536,127	31,054	3,567,181	253,095	0	253,095	3,299,202	31,239	3,330,441				
	-4%	Singapore	224,200	0	224,200	3,966,015	0	3,966,015	370,000	0	370,000	4,117,550	0	4,117,550				
	93%	Thailand	845,982	234,390	1,080,372	6,451,509	36,139,373	42,590,882	476,152	1,302,761	1,778,913	2,807,084	19,309,869	22,116,953				
	51%	Vietnam	<u>1,943,882</u>	<u>234,390</u>	<u>2,178,272</u>	<u>22,975,345</u>	<u>36,170,427</u>	<u>59,145,772</u>	<u>1,475,722</u>	<u>1,302,761</u>	<u>2,778,483</u>	<u>19,906,508</u>	<u>19,343,108</u>	<u>39,249,616</u>				
		IL SOUTHEAST ASIA																
	32%	SOUTH/CENTRAL ASIA	706,014	7,495,627	8,201,641	8,526,491	158,549,003	167,075,494	711,760	6,350,010	7,061,770	8,980,766	117,470,992	126,451,758				
	265%	India	88,000	0	88,000	964,000	0	964,000	0	0	0	264,000	0	264,000				
	56%	Kazakhstan	88,000	0	88,000	293,000	0	293,000	0	0	0	188,000	0	188,000				
	62%	Nepal	836,000	389,541	1,225,541	11,998,700	8,803,667	20,802,367	352,000	380,184	732,184	6,555,808	6,253,017	12,808,825				
	4,695%	Pakistan	0	0	0	4,219,750	0	4,219,750	0	0	0	88,000	0	88,000				
	38%	Tajikistan	<u>1,718,014</u>	<u>7,885,168</u>	<u>9,603,182</u>	<u>26,089,941</u>	<u>167,352,670</u>	<u>193,442,611</u>	<u>1,063,760</u>	<u>6,730,194</u>	<u>7,793,954</u>	<u>16,372,574</u>	<u>123,724,009</u>	<u>140,096,583</u>				
		IL SOUTH/CENTRAL ASIA																
	28%	AUSTRALASIA/OCEANIA	158,642	41,804	200,446	3,488,155	50,476	3,538,631	333,820	0	333,820	2,754,775	16,295	2,771,070				
	-14%	Australia	397,000	0	397,000	3,285,174	0	3,285,174	479,000	0	479,000	3,800,000	0	3,800,000				
	4%	New Zealand	<u>555,642</u>	<u>41,804</u>	<u>597,446</u>	<u>6,785,742</u>	<u>50,476</u>	<u>6,836,218</u>	<u>812,820</u>	<u>0</u>	<u>812,820</u>	<u>6,560,088</u>	<u>16,295</u>	<u>6,576,383</u>				
		IL AUSTRALASIA/OCEANIA																
26%	23%	Total ASIA-PACIFIC	19,495,398	9,611,455	29,106,853	282,325,191	265,030,068	547,355,259	15,575,803	9,559,913	25,135,716	229,983,610	214,466,475	444,450,085				

Global Percent Total Shipments	2016/17 vs. 2015/16 YTD +/-	World Region Destination	2016 - 2017 - Current				2016 - 2017 - YTD				2015 - 2016 - Current				2015 - 2016 - YTD			
			Current Month - July, 2017				August 1 through July 31, 2017				Current Month - July, 2016				August 1 through July 31, 2016			
			SHELLED	NKW	INSHELL	Month TOTAL	SHELLED	NKW	INSHELL	Month TOTAL	SHELLED	NKW	INSHELL	Month TOTAL	SHELLED	NKW	INSHELL	Month TOTAL
9%		SUB-SAHARAN AFRICA	335,840	0	335,840	5,563,753	6,042	5,569,795	399,140	0	399,140	4,474,270	0	4,474,270				
	24%	South Africa	335,840	0	335,840	5,861,528	6,042	5,867,570	399,140	0	399,140	4,728,270	0	4,728,270				
	20%	III SUB-SAHARAN AFRICA	6,707,269	0	6,707,269	163,824,889	30,210,898	194,035,787	5,231,031	169,939	5,400,970	140,864,014	20,969,103	161,833,117				
	17%	TOTAL EXPORTS	86,807,993	9,684,990	96,492,983	1,125,363,214	299,464,830	1,424,828,044	77,832,205	9,720,226	87,552,431	979,048,383	238,997,854	1,218,046,237				
32%	14%	TOTAL DOMESTIC			57,473,991			675,960,974			51,025,599			593,190,150				
100%	16%	GRAND TOTAL SHIPMENTS			153,966,974			2,100,789,018			138,578,030			1,811,236,387				

ALMOND EXPORTS BY REGION
2016/2017





**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2016 through July 31, 2017

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	69,195,000	68,385,939	985,268	3.24%	1.44%
Avalon	8,151,268	8,116,721	158,220	0.38%	1.95%
Butte	113,268,216	114,743,608	877,033	5.30%	0.76%
Butte/Padre	233,771,174	231,614,417	1,694,171	10.95%	0.73%
Carmel	158,336,537	155,945,546	1,522,285	7.41%	0.98%
Carrion	267,075	259,193	3,334	0.01%	1.29%
Folsom	938,533	937,063	20,763	0.04%	2.22%
Fritz	118,084,316	116,675,788	1,631,017	5.53%	1.40%
Hash	6,303,682	2,109,789	135,389	0.30%	6.42%
Hashem	207,630	256,622	1,557	0.01%	0.61%
Independence	29,537,443	29,101,604	428,800	1.38%	1.47%
Livingston	5,054,289	4,991,138	91,538	0.24%	1.83%
Marchini	562,121	562,121	15,989	0.03%	2.84%
Marcona	2,663,728	2,655,585	19,944	0.12%	0.75%
Mission	14,211,040	14,330,877	77,287	0.67%	0.54%
Mixed	34,635,590	46,035,666	1,932,372	1.62%	4.20%
Mono	469,732	492,690	8,499	0.02%	1.73%
Monterey	332,372,567	330,214,737	4,685,262	15.56%	1.42%
Morley	913,867	793,161	6,646	0.04%	0.84%
Neplus	784,522	751,776	7,992	0.04%	1.06%
Nonpareil	817,413,731	813,610,354	10,181,778	38.27%	1.25%
Padre	46,996,662	47,537,316	203,099	2.20%	0.43%
Peerless	4,923,916	4,805,994	17,962	0.23%	0.37%
Price	28,032,877	27,564,855	151,951	1.31%	0.55%
Ruby	3,289,119	3,197,417	23,887	0.15%	0.75%
Sonora	26,902,725	26,726,224	484,647	1.26%	1.81%
Supareil	2,351,870	2,417,779	24,624	0.11%	1.02%
Tokyo	522,261	522,257	5,250	0.02%	1.01%
Winters	8,317,335	8,124,472	72,723	0.39%	0.90%
Wood Colony	65,595,071	65,220,458	493,832	3.07%	0.76%
Major Variables Sub Total	<u>2,134,073,897</u>	<u>2,128,701,167</u>	<u>25,963,119</u>	<u>99.92%</u>	<u>1.22%</u>
Minor Variables Sub Total	<u>1,656,564</u>	<u>2,076,790</u>	<u>25,924</u>	<u>0.08%</u>	<u>1.25%</u>
Grand Total All Varieties	<u>2,135,730,461</u>	<u>2,130,777,957</u>	<u>25,989,043</u>	<u>100.00%</u>	<u>1.22%</u>

This report is subject to further verification of handler's receipts
and further reconciliation of USDA incoming Certificates

Almond Board of California
Record Breaking History
Million Pounds

Domestic	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	8.9%	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29	34.85
September	15.0%	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54	33.98
October	19.0%	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30	41.28
November	7.1%	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05	41.80
December	14.8%	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75	23.96
January	27.3%	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50	29.11
February	1.4%	51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52	29.25
March	34.8%	56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30	32.70
April	-0.4%	50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14	33.09
May	9.8%	58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00	27.89
June	22.4%	65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21	33.57
July	12.6%	57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38	33.29
Total	14.0%	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98	394.77

Export	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	54.1%	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39	59.85
September	55.2%	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67	88.01
October	56.5%	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28	118.67
November	47.5%	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19	87.72
December	15.6%	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87	70.58
January	28.8%	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10	68.01
February	-3.3%	100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95	56.72
March	2.2%	121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95	58.32
April	-13.2%	101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64	62.49
May	-10.1%	112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39	60.61
June	-7.4%	111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23	69.15
July	10.2%	96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71	66.27
Total	17.0%	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37	866.40

Net	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	34.8%	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68	94.70
September	41.0%	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21	121.99
October	44.9%	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58	159.95
November	33.4%	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24	129.52
December	15.4%	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63	94.54
January	28.3%	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60	97.12
February	-1.8%	152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47	85.98
March	10.6%	178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25	91.02
April	-9.3%	151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78	95.58
May	-4.1%	170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39	88.50
June	1.7%	177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44	102.72
July	11.1%	153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09	99.55
Total	16.0%	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36	1,261.17

ALMOND TREE FRUIT WEIGHT

2016/2017 Crop Year

This supplement to the final position report of the 2016/2017 crop year is an analysis of the full weight of almond tree fruit that California Almond orchards produce – hulls and shells included.

Almond trees and the resources used to grow them produce more than just almonds. In addition to each tree's biomass and the inherent benefits an orchard provides, each almond tree grows the almond kernels we eat as well as hulls and shells which are important and valuable products in their own right.



100% of Almond Tree Fruit generated in
2016/17 = 7.884 billion lbs.

The Kernel = 27%

Based on the final USDA kernel weight of 2016/17 Crop Year of 2.131 billion lbs.

The Hull = 54%

For every 1 million kernel lbs. there are 1,000 tons of hulls = 4.262 billion lbs.

The Shell = 19%

Using an average of 65% crack out = 1.492 billion lbs.

Sources:

Kernel Weight: USDA Incomings received by Almond Board of California

Shell & Hull Estimations: Almond Alliance of California (formerly Almond Hullers & Processors Association)