

## Almond Industry Position Report

**FEBRUARY 2018**

### 2017-2018 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2017-2018</u>	<u>2016-2017</u>	<u>% Change</u>
		<u>08/01 - 02/28</u> <u>Kernel Wt.</u>	<u>08/01 - 02/28</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2017	398.7	398,677,112	412,001,125	-3.23%
2. Crop Receipts to Date	2,250.0	2,250,453,030	2,125,904,345	5.86%
3. [2% Loss and Exempt]	<u>45.0</u>	<u>(45,009,061)</u>	<u>(42,518,087)</u>	
4. New Crop Marketable (2-3)	2,205.0	2,205,443,969	2,083,386,258	5.86%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>2,603.7</u>	<u>2,604,121,081</u>	<u>2,495,387,383</u>	4.36%

### Shipments by Handlers

7. Domestic	700.0	409,630,047	387,624,888	5.68%
8. Export	<u>1,500.0</u>	<u>1,012,666,006</u>	<u>881,291,923</u>	14.91%
9. Total Shipments	2,200.0	<u>1,422,296,053</u>	<u>1,268,916,811</u>	12.09%
10. Forecasted Carryout	<u>403.7</u>			
11. Computed Inventory (6-9)		<u>1,181,825,028</u>	<u>1,226,470,572</u>	-3.64%

### Commitments (sold, not delivered)\*\*

12. Domestic		217,082,066	181,401,468	19.67%
13. Export		<u>307,085,445</u>	<u>301,087,349</u>	1.99%
14. Total Committed Shipments		<u>524,167,511</u>	<u>482,488,817</u>	8.64%
15. Uncommitted Inventory (11-14)		<u>657,657,517</u>	<u>743,981,755</u>	-11.60%

Handlers reporting commitments represent 97% of the 2016/2017 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2017-2018 Crop Year		2016-2017 Crop Year	
		02/01 - 02/28	08/01 - 02/28	02/01 - 02/28	08/01 - 02/28
<u>DOMESTIC</u>	Shelled	36,408,820	260,870,577	33,996,296	258,505,330
	Manufactured	22,889,148	167,339,032	21,408,793	150,193,394
	Products	354,932	3,867,323	420,914	2,131,307
	Inshell	274,647	4,065,772	(31,038)	3,733,890
	(Interhandler Transfers)	(1,667,731)	(9,261,109)	(1,723,167)	(13,661,590)
	(Industry Purchases)	<u>(4,506,713)</u>	<u>(17,251,548)</u>	<u>(2,263,667)</u>	<u>(13,277,443)</u>
	Total:	<u>53,753,103</u>	<u>409,630,047</u>	<u>51,808,131</u>	<u>387,624,888</u>
				29%	31%
<u>EXPORT</u>	Shelled	103,995,636	640,158,540	76,836,650	570,551,344
	Manufactured	11,489,166	84,865,491	10,084,970	72,231,994
	Products	98,940	856,567	72,000	186,945
	Inshell	<u>20,795,666</u>	<u>286,785,408</u>	<u>13,462,098</u>	<u>238,321,640</u>
	Total:	<u>136,379,408</u>	<u>1,012,666,006</u>	<u>100,455,718</u>	<u>881,291,923</u>
				71%	69%
<u>NET SHIPMENTS</u>		<u>190,132,511</u>	<u>1,422,296,053</u>	<u>152,263,849</u>	<u>1,268,916,811</u>
				100%	100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>315,997</u>	<u>8,035,892</u>	<u>295,894</u>	<u>3,832,102</u>









**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2017 through February 28, 2018**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	70,950,198	70,482,501	1,922,474	3.15%	2.73%
Avalon	6,983,160	6,930,659	387,660	0.31%	5.59%
Butte	93,366,999	94,027,533	1,491,264	4.15%	1.59%
Butte/Padre	243,498,264	240,903,722	3,177,476	10.82%	1.32%
Carmel	132,945,668	130,739,788	3,273,748	5.91%	2.50%
Carrion	376,824	315,162	6,843	0.02%	2.17%
Folsom	1,423,401	1,419,532	28,035	0.06%	1.97%
Fritz	107,322,210	105,661,344	2,853,995	4.77%	2.70%
Hash	8,733,594	3,870,593	388,136	0.39%	10.03%
Hashem	97,050	97,001	1,586	0.00%	1.64%
Independence	56,123,880	56,982,651	1,345,607	2.49%	2.36%
Livingston	5,499,953	5,452,877	154,135	0.24%	2.83%
Marchini	393,598	397,756	27,433	0.02%	6.90%
Marcona	2,151,318	2,099,702	34,482	0.10%	1.64%
Merced	17,065	48,621	896	0.00%	1.84%
Mission	10,871,215	11,089,522	94,537	0.48%	0.85%
Mixed	36,453,582	48,621,065	3,961,584	1.62%	8.15%
Mono	317,279	201,141	11,528	0.01%	5.73%
Monterey	364,325,316	360,197,351	10,026,210	16.19%	2.78%
Morley	534,245	599,581	8,092	0.02%	1.35%
Neplus	765,995	721,640	37,119	0.03%	5.14%
Nonpareil	917,380,995	911,654,048	20,801,789	40.76%	2.28%
Padre	33,534,690	33,652,473	223,454	1.49%	0.66%
Peerless	3,997,171	3,966,471	41,743	0.18%	1.05%
Price	20,745,772	19,610,155	385,611	0.92%	1.97%
Ruby	2,331,874	2,300,865	40,015	0.10%	1.74%
Savana	280,864	136,739	3,176	0.01%	2.32%
Sonora	31,436,156	30,731,636	1,078,788	1.40%	3.51%
Supareil	4,047,410	4,037,234	95,259	0.18%	2.36%
Thompson	509,136	209,542	6,702	0.02%	3.20%
Tokyo	380,013	374,886	5,582	0.02%	1.49%
Winters	9,442,703	9,278,120	384,294	0.42%	4.14%
Wood Colony	82,139,681	81,062,351	1,491,794	3.65%	1.84%
<b>Major Varieties Sub Total</b>	<b>2,249,377,279</b>	<b>2,237,874,262</b>	<b>53,791,047</b>	<b>99.95%</b>	<b>2.40%</b>
<b>Minor Varieties Sub Total</b>	<b>1,075,751</b>	<b>970,159</b>	<b>20,678</b>	<b>0.05%</b>	<b>2.13%</b>
<b>Grand Total All Varieties</b>	<b>2,250,453,030</b>	<b>2,238,844,421</b>	<b>53,811,725</b>	<b>100.00%</b>	<b>2.40%</b>

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA Incoming Certificates**

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

<b>Domestic</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	14.4%	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29
September	-13.3%	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54
October	6.3%	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30
November	17.0%	61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05
December	7.7%	52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75
January	5.0%	60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50
February	3.7%	53.75	51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52
March			56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30
April			50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14
May			58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00
June			65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21
July			57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38
<b>Total</b>	5.67%	409.62	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98

<b>Export</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-8.9%	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39
September	-2.2%	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67
October	4.1%	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28
November	23.7%	167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19
December	41.6%	151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87
January	22.9%	133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10
February	35.8%	136.38	100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95
March			121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95
April			101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64
May			112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39
June			111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23
July			96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71
<b>Total</b>	14.91%	1,012.67	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37

<b>Net</b>	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-0.9%	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68
September	-5.4%	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21
October	4.6%	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58
November	21.8%	228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24
December	30.9%	204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63
January	16.7%	193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60
February	24.9%	190.13	152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47
March			178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25
April			151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78
May			170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39
June			177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44
July			153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09
<b>Total</b>	12.09%	1,422.29	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36